Agape Flights, Inc. Financial Statements

September 30, 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Agape Flights, Inc.

We have audited the accompanying financial statements of Agape Flights, Inc. (a nonprofit organization) which comprise the statement of financial position as of September 30, 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Agape Flights, Inc. as of September 30, 2017 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Agape Flights, Inc.'s 2016 financial statements, and our report dated February 9, 2017, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Cavantryh & Court

Sarasota, Florida January 30, 2018

Statement of Financial Position

September 30, 2017

ASSETS

			2016			
			Temporarily	Permanently		(For Comparative
	Ur	restricted	Restricted	Restricted	Total	Purposes Only)
Current assets:					·····	·
Cash and cash equivalents	\$	418,645	152,627	500	571,772	386,527
Accounts receivable		20,547	· <u>-</u>	-	20,547	30,578
Inventory		4,100	_	_	4,100	4,812
Prepaid expenses		54,015	-	-	54,015	17,418
Due from (to) permanently restricted		· _	120,386	(120,386)	· -	· •
Total current assets	***************************************	497,307	273,013	(119,886)	650,434	439,335
Property and equipment, net		1,096,282	_	_	1,096,282	968,139
Investments		30,196		880,022	910,218	819,364
Total assets	\$	1,623,785	273,013	760,136	2,656,934	2,226,838
	LL	ABILITIES	AND NET ASS	SETS		
Current liabilities:						
Accounts payable	\$	24,379	-	-	24,379	25,339
Accrued expenses		25,171		_	25,171	25,081
Deferred revenue		-	_	-	-	29,326
Note payable		130,000		_	130,000	-
Total current liabilities		179,550	-	-	179,550	79,746
Net assets						
Unrestricted - undesignated Board designated: Investment in		126,539	-	-	126,539	(31,520)
property and equipment		1,096,282	-	-	1,096,282	968,139
Major maintenance		221,414	_	-	221,414	359,017
Temporarily restricted		· _	273,013	_	273,013	91,820
Permanently restricted		-	· -	760,136	760,136	759,636
Total net assets		1,444,235	273,013	760,136	2,477,384	2,147,092
Total liabilities and net assets	\$	1,623,785	273,013	760,136	2,656,934	2,226,838

Statement of Activities and Changes in Net Assets

Year Ended September 30, 2017

			2016			
	Ter					(For Comparative
	_Ur	restricted	Restricted	Restricted	Total	Purposes Only)
Revenues and support:						
Revenues:						
Cargo fees	\$	248,823	-	-	248,823	292,303
Subscriptions		31,172	-	-	31,172	34,550
Investment income		3,391	94,280	-	97,671	50,428
Interest income		237	-	-	237	83
Other		264	-	***	264	1,475
Total revenues	***************************************	283,887	94,280		378,167	378,839
Support:						
Contributions		793,509	454,427	500	1,248,436	781,804
Noncash donations		16,013	_	-	16,013	2,420
In-kind contributions						
Services		160,553		-	160,553	167,438
Total support		970,075	454,427	500	1,425,002	951,662
Net assets released from						
restrictions:						
Satisfaction of program						
restrictions		367,514	(367,514)	_	-	-
Total revenues and support		1,621,476	181,193	500	1,803,169	1,330,501
rotal rotollado ana dapport	***************************************	1,021,170			1,000,100	1,000,001
Expenses:						
Program services		1,183,738	-	-	1,183,738	919,301
General and administrative		117,993	_	-	117,993	122,310
Fundraising		171,146	_		171,146	160,454
Total expenses		1,472,877	-	***	1,472,877	1,202,065
Change in net assets	*******	148,599	181,193	500	330,292	128,436
Net assets - beginning of year		1,295,636	91,820	759,636	2,147,092	2,018,656
Net assets - end of year	\$ ·	1,444,235	273,013	760,136	2,477,384	2,147,092

Statement of Functional Expenses

Year Ended September 30, 2017

		2016			
	^o rogram	General and	Fund		(For Comparative
	 Services	Administrative	Raising	Total	Purposes Only)
Airplane repairs	\$ 221,228	-	-	221,228	41,097
Cargo expenses	155,600	_	-	155,600	205,263
Bank charges	13,323	1,003	-	14,326	12,210
Professional services	8,432	6,928	502	15,862	14,971
Investment management fees	-	6,817	-	6,817	6,422
Insurance	35,735	3,971	-	39,706	27,781
Depreciation	68,938	7,924	2,377	79,239	63,801
Development	9,810	3,923	25,505	39,238	39,398
Facilities repairs and					
maintenance	8,490	-	-	8,490	41,112
Office	12,120	4,661	1,865	18,646	18,801
Rent	21,092	2,344	-	23,436	23,100
Utilities	15,843	1,760	_	17,603	18,233
Payroll	262,803	49,883	124,615	437,301	433,213
Employee benefits	15,097	1,897	4,308	21,302	20,029
Staff expenses	955	5,971	136	7,062	9,059
Travel	11,601	236	11,838	23,675	9,128
Missionary support	182,793	-	_	182,793	51,017
In-kind contributions					
Services	 139,878	20,675		160,553	167,430
Total expenses	\$ 1,183,738	117,993	171,146	1,472,877	1,202,065

Statement of Cash Flows

Year Ended September 30, 2017

		2017	2016 (For Comparative Purposes Only)
Cash flows from operating activities:			
Change in net assets	\$	330,292	128,436
Adjustments to reconcile change			
in net assets to net cash flows			
from operating activities		70.000	00.004
Depreciation Investment income		79,239	63,801
(Increase) decrease in:		(90,854)	(44,006)
Accounts receivable		10,031	25,273
Inventory		712	8,063
Prepaid expenses		(36,597)	1,365
Increase (decrease) in:		(,,	1,
Accounts payable		(960)	(2,735)
Accrued expenses		90	6,385
Deferred revenue		(29,326)	(500)
Total adjustments		(67,665)	57,646
Net cash flows from operating activities		262,627	186,082
Cash flows from investing activities:			
Purchase of investments		-	(250)
Purchase of equipment		(207,382)	(4,000)
Net cash flows from investing activities	((207,382)	(4,250)
Cash flows from financing activities:			
Proceeds from note payable		130,000	Mark Control of the C
Net cash flows from investing activities	<u></u>	130,000	
Net increase in cash and			
cash equivalents		185,245	181,832
Cash and cash equivalents, beginning		386,527	204,695
Cash and cash equivalents, ending		571,772	386,527

Notes to the Financial Statements September 30, 2017

Note 1 – Organization and Summary of Significant Accounting Policies:

Organization

Agape Flights, Inc. ("the Organization") is a Florida not-for-profit corporation whose mission as a Christian aviation ministry is to provide excellent aviation service delivering cargo, mail and humanitarian aid to missionary partners serving Christ, carrying hope to the nations of the Caribbean. The Organization operates two cargo airplanes and primarily services Haiti and the Dominican Republic. The Organization owns hangar facilities in Venice, Florida, which serve as its headquarters, mail depot and aircraft storage and repair facility. The land for this facility is leased from the City of Venice. The organization's primary revenue sources are donations received from the general public, organizations, churches, and cargo fees from the missionaries it serves.

Basis of Accounting

The Organization's financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards Financial Statements of Not-for-Profit Organizations (FASB Accounting Standards Codification (ASC) 958, Not-for-Profit Entities. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. A description of the three net asset categories follows:

<u>Unrestricted</u> — Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

<u>Temporarily Restricted</u> – Net assets whose use by the Organization is subject to donor-imposed restrictions that can be fulfilled by actions of the Organization pursuant to those restrictions or that expire by the passage of time.

<u>Permanently Restricted</u> – Net assets restricted by donor to be maintained permanently by the Organization.

Cash and Cash Equivalents

For the purposes of the statement of cash flows, the Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Notes to the Financial Statements

September 30, 2017

Note 1 – Organization and Summary of Significant Accounting Policies – Continued:

Investments

Investments in securities with readily determinable fair values are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and realized gains are reported as increases in unrestricted net assets unless restricted by a donor.

Receivables

The Organization records receivables at their net realizable value. An allowance for doubtful accounts is established based on specific assessment of all amounts that remain unpaid following normal payment periods. All amounts deemed to be uncollectible are charged against the allowance for doubtful accounts in the period the determination is made. Management considers all receivables to be collectible, therefore there is no allowance for uncollectible accounts.

Inventories

Inventories are stated at the lower of cost (first-in, first-out method) or market and consist primarily of spare parts for the cargo plane.

Property and Equipment

It is the Organization's policy to capitalize property and equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over estimated useful lives ranging from five to thirty years.

Deferred Revenue

The Organization receives subscription income from its participating missionaries, which was previously due on August 31 of each year. Prorated dues were billed and the Organization's subscription income for the twelve-month period ending August 31, 2017 was received prior to September 30, 2016. Accordingly, deferred revenue was included in the prior period. During the year ended September 30, 2017, the subscription year was changed and no billings were due prior to September 30, 2017.

Notes to the Financial Statements September 30, 2017

Note 1 – Organization and Summary of Significant Accounting Policies – Continued:

Income Taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2). For the year ended September 30, 2017, there was no unrelated business income.

Management has evaluated the effect of an accounting standard relating to accounting for uncertainty in income taxes. Management has determined that the Organization had no uncertain income tax positions that could have a significant effect on the consolidated financial statements for the year ended September 30, 2017. The Organization's federal income tax returns are subject to examination by the Internal Revenue Service, generally for three years after the federal income tax returns were filed.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Airplane Maintenance and Overhaul

The cost of line maintenance and other routine repairs, whether performed by the Organization or outsourced to a third-party provider, is expensed as incurred. For planned major maintenance activities performed under established programs for regulatory compliance, the Organization expenses all maintenance costs in the period incurred because maintenance activities do not represent separately identifiable assets or property units in and of themselves; rather, they serve only to restore assets to their original operating condition.

Donated Services

The Organization recognizes donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Donated services meeting these criteria are recognized as contributions by the Organization.

Notes to the Financial Statements

September 30, 2017

Note 1 – Organization and Summary of Significant Accounting Policies – Continued:

Expense Allocation

The cost of providing various programs and other activities has been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Summarized Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended September 30, 2016, from which the summarized information was derived.

Note 2 – Property and Equipment:

Property and equipment consists of the following at September 30, 2017:

Airplanes	\$	585,217
Buildings		1,089,371
Hangar and office equipment		37,448
Airplane equipment	_	135,745
Total property and equipment		1,847,781
Less accumulated depreciation	_	(751,499)
Property and equipment, net	\$	1,096,282

Note 3 – Uninsured Cash Balances:

The Organization maintains its cash balances at financial institutions located in Sarasota County, Florida. The accounts at the financial institutions are secured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per customer as of September 30, 2017. There were no deposits in excess of FDIC insurance limits on September 30, 2017.

Notes to the Financial Statements

September 30, 2017

Note 4 – In-kind Contributions:

The Organization recognizes donated services that create or enhance non-financial assets or that require specialized skills and would typically need to be purchased if not provided by donations. The fair market values of these donated services for the year ended September 30, 2017 have been reflected in the statements as follows:

Services	
Finance	\$ 20,675
Aircraft repair and maintenance	76,663
Pilots	56,675
Other services	 6,540
Total	\$ 160,553

Note 5 – Unrestricted Net Assets, Board Designated:

The Organization is designating a portion of unrestricted net assets for the cost of future engine and airplane overhaul expenses required after a specific number of hours used. The amount designated by the Board of Directors is increased each year based on the number of flight hours logged during the year and is decreased when the repairs are made.

The Board of Directors has designated a portion of its net assets as invested in property and equipment.

At September 30, 2017, Unrestricted Net Assets, Board Designated, consisted of the following:

Investment in property and equipment	\$	1,096,282
Embraer engine overhaul	\$	193,672
Embraer overhaul Total	<u>\$</u>	27,742 221,414

Note 6 – Temporarily Restricted Net Assets:

Temporarily restricted net assets are available for the following purposes:

Thanksgiving project	\$ 16,704
Plane purchase and upgrade	55,016
Relief fund	72,267
Small projects	8,640
Accumulated endowment investment	
income	 120,386
Total	\$ 273,013

Notes to the Financial Statements

September 30, 2017

Note 7 – Permanently Restricted Net Assets:

Permanently restricted net assets consist of endowment fund assets that are to be held indefinitely. The income earned on the endowments may be used at the discretion of the Board of Directors for the benefit of Agape Flights, Inc.

Note 8 – Operating Leases:

The Organization leases land from the City of Venice, Florida, which expires February 20, 2024. Terms of the lease call for a monthly payment of \$1,966. The City of Venice adjusts the rental annually based on the Consumer Price Index. Future minimum payments under this lease at current lease terms are as follows:

2018	\$ 23,590
2019	23,590
2020	23,590
2021	23,590
2022	23,590
Thereafter through 2024	33,420

Note 9 – Investments:

The components of investments at September 30, 2017, are summarized as follows:

	Cost	Fair <u>Value</u>	Accumulated Unrealized Gain (Loss)
Cash	\$ 10,846	10,846	-
Equities	540,476	618,317	77,841
Fixed income	251,837	250,859	(978)
Investment in Community			
Foundation	 14,644	30,196	<u> 15,552</u>
Total Investments	\$ 817,803	910,218	<u>92,415</u>

Net investment gain for the year ended September 30, 2017 consists of the following:

Change in value of investment in	
community foundation	\$ 3,391
Interest and dividends	20,522
Realized and unrealized gains	 73,757
Total investment income	97,670
Investment fees and expenses	(6,816)
Net investment income	\$ 90,854

Notes to the Financial Statements

September 30, 2017

Note 10 - Endowments:

The Organization's endowment consists of donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by FUPMIFA.

In accordance with FUPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Organization and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments:
- (6) Other resources of the Organization; and
- (7) The Investment policies of the Foundation.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor intended. There were no deficiencies as of September 30, 2017.

As of September 30, 2017, endowment net assets consisted of the following:

	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	<u>\$ 120,386</u>	760,136	880,552

Notes to the Financial Statements September 30, 2017

Note 10 – Endowments – Continued:

Changes in endowment net assets for the year ended September 30, 2017 are as follows:

	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, October 1, 2016 Contributions	\$ 32,704	759,636 500	792,340 500
Endowment investment return: Interest, dividends and unrealized gains			
and losses, net of investment expenses Total endowment investment return	87,682 87,682	500	87,682 88,182
Endowment net assets, September 30,	4 400 000	700 400	222 522
2017	<u>\$ 120,386</u>	<u> 760,136</u>	880,522

Return Objectives and Risk Parameters

The Organization has adopted investment policies and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for donor-specified periods as well as board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce a long-term rate of return on assets that exceeds inflation by at least 1% while assuming a moderate level of investment risk. The Organization expects its endowment funds, over time to provide a real rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives:

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating for distribution each year of up to 5% annually. In establishing this policy, the Organization considered the long-term expected return on its endowment. Accordingly, over the long term, the Organization expects the current spending policy to allow its endowment to grow at an average of 1% annually. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Notes to the Financial Statements September 30, 2017

Note 11 - Fair Value of Financial Assets and Liabilities:

The Organization has adopted the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification. The Fair Value Measurements and Disclosures Topic provides enhanced guidance for using fair value to measure assets and liabilities and clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the assets or liabilities and establishes a hierarchy that prioritizes the information used to develop those assumptions.

The following table presents information about the Organization's assets and liabilities that are measured at fair value on a recurring basis as of September 30, 2017, and indicate the fair value hierarchy of the valuation techniques used to determine such fair value. The three levels for measuring fair value are based on the reliability of inputs and are as follows:

Level 1 – unadjusted quoted prices in active markets for identical assets of liabilities, such as publicly traded equity securities.

Level 2 – inputs other than quoted prices included in Level 1 that are observable, either directly or indirectly. Such inputs may include quoted prices for similar assets, observable inputs other than quoted prices (interest rates, yield curves, etc.) or inputs derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – inputs are unobservable data points for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability (for example, hedge funds, private equity and other). The inputs reflect the Organization's assumptions based on the best information available in the circumstance.

	9/30/17	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments	<u>9/30/17</u> \$ 910,218	(<u>Level 1)</u> 880,022	(Level 2) -	(<u>Level 3)</u> 30,196
Total assets and liabilities at fair value	<u>\$ 910,218</u>	880,022		30,196

Notes to the Financial Statements

September 30, 2017

Note 12 – Defined Contribution Pension Plan:

The Organization provides a contributory SIMPLE-IRA plan for its employees. Employees are eligible to contribute to the plan beginning on their hire date. The Organization will match employee contributions to the plan up to 3% of each employee's compensation. Retirement expense was \$9,386 for the year ended September 30, 2017.

Note 13 – Subsequent Events:

Subsequent events have been evaluated through January 30, 2018, which is the date the financial statements were available to be issued.